



## REPORT TO CITY COUNCIL

**To:** Honorable Mayor and Members of the City Council

**From:** Jason Simpson, City Manager

**Prepared by:** Shannon Buckley, Assistant City Manager

**Date:** October 22, 2024

**Subject:** Purchase of York Air Conditioning System at Wholesale Cost from Amber Air Conditioning Inc.

### **Recommendation**

Authorize the City Manager to purchase the York air conditioning system with heat pumps for the City Hall Building Project (CIP Project Z20006) at wholesale cost from Amber Air Conditioning, Inc.

### **Background**

The City Hall Building heating and air conditioning requirements have been designed with highly efficient elements to meet the needs of the facility at both extreme hot and cold temperature levels. The higher ceiling and greater interior volume of the building, together with room sizes with expansive glass windowed areas, will place higher heating and air conditioning demands on the system. Throughout the entire building design process, Amber Air Conditioning, Inc. has provided highly technical expert design work and recommended more efficient equipment selections and installation considerations.

### **Discussion**

Staff, together with Amber Air Conditioning, Inc., has marketed the heating and air conditioning system to the most favorable American manufactured systems capable of satisfying all the system requirements. The two highly sought-after manufacturers considered in this purchase are York Air Conditioning and Carrier Air Conditioning. Taking into consideration the geopolitical threats to global transportation and the potential for interruption of equipment obtainability, staff limited the purchasing of this equipment to the United States manufactured brands that could meet all the system requirements.

## Air Conditioning System – New City Hall

Below is the wholesale cost from both York and Carrier:

<u>Manufacturer</u>	<u>Cost</u>
York Air Conditioning	\$275,438.00
Carrier Air Conditioning	\$374,031.00

Both prices have been set at the wholesale cost to the City by Amber Air Conditioning and are purchased directly from the manufacturer. The key components of the equipment purchase include the following items:

- YORK Air Conditioning split system heat pumps
- Ductless Heat Pump
- Handling Charge
- Shipping Charge (factory)
- Thermostats
- Exhaust Fans
- Smoke Duct Detectors

The York air conditioning system package at wholesale cost is 20% less than the contractor's cost. This savings has been passed on to the City by Amber Air Conditioning, Inc.

### **Fiscal Impact**

The City Hall Project (CIP Project Z20006) is included in the Fiscal Year 24/25 – 28/29 Capital Improvement Plan (CIP) budget.

### **Attachments**

Attachment 1 - York & Carrier Quotes