



REPORT TO CITY COUNCIL

To: Honorable Mayor and Members of the City Council

From: Jason Simpson, City Manager

Prepared by: Rick De Santiago, Public Works Manager

Date: April 22, 2025

Subject: Agreement with Morton Pest Control for On-Call Services

Recommendation

Approve and authorize the City Manager to execute an Agreement for On-Call Services with Morton Pest Control for \$80,000 in such final form approved by the City Attorney and authorize the City Manager to execute change orders not to exceed a 10% contingency of \$8,000 for unanticipated costs.

Background

On-call services in the City are essential to maintaining City amenities and constructing low-cost minor projects. The City has contracted with Morton Pest Control for monthly pest control services. Morton Pest Control currently provides services at the following locations:

- City Park Restrooms
- Citywide Parks
- Launch Pointe
- The Anchor
- Citywide Facilities
- Fire Department Facilities

On January 23, 2025, we were notified regarding the transition of our account from Robbins Pest Control to Thermaflow Heat. There were ongoing issues with Robbins Pest Control, including invoicing discrepancies, scheduling challenges, and unsatisfactory service quality.

Discussion

The City received three responsive proposals for Pest Control Services. The amounts of each proposal are listed below:

Name of Company	Amount
Richie's Termite and Pest	Non-Responsive
Main Sail Pest Control	\$1,835 monthly
Thermaflow Heat	\$1,290 monthly
Morton Pest Control	\$2,145 monthly

City staff reached out to various pest control companies for quotes. The Lake Elsinore School District highly recommended Morton Pest Control. Although Morton Pest Control submitted the highest quote, their extensive experience and capability to manage on a larger scale distinguished them from the other two companies. Main Sail Pest Control primarily services small businesses, residential areas, and Thermaflow Heat, whose main office is not local.

This agreement ensures that the City receives effective and responsive pest management services.

Bidding Procedures

Chapter 3.12 of the Lake Elsinore Municipal Code, entitled Informal Bidding Procedures for Public Works Projects, provides for informal bidding procedures governing the selection of contractors and the award of contracts for public works projects according to Public Contract Code Sections 22032(b) and 22034, as authorized and directed by Public Contract Code Section 22034.

As noted above, the bid is within the informal bid limit of \$200,000. The bidder has also satisfied the City's requirements.

Fiscal Impact

The funding is available in the FY2025-26 Operating Budget.

Attachments

Attachment 1 - Agreement
Exhibit A - Service Rate Sheet
Attachment 2 - Letter of Recommendation