



City of Lake Elsinore

Downtown Main st
130 South Main St.
Lake Elsinore, California 92530

Estimate #10308

From **Excel Landscape South**
(800) 734-9650
1185 Magnolia Ave. E400
Corona CA, 92879

Bill To Downtown Main st
130 South Main St.
Lake Elsinore, California 92530

Sent On 02/22/2023

Job Title Family center

Job Number 7721

Location Family center

PRODUCT / SERVICE	DESCRIPTION	QTY.	UNIT PRICE	TOTAL
Plant 1 gallon	One gallon plant installed	1100	\$12.00	\$13,200.00
Irrigation Labor	Irrigation Labor	16	\$75.00	\$1,200.00
Mulch	1 yard Cover mulch installed	50	\$45.00	\$2,250.00
Tree Removal	Small tree removal and flush cut	7	\$150.00	\$1,050.00
Plant 5 gallon (Iceberg rose)	5 gallon plant installed	40	\$35.00	\$1,400.00
Labor	Standard Labor	32	\$45.00	\$1,440.00
Material	1812 with mp rotator nozzle	46	\$30.00	\$1,380.00
Material	Pvc pipe 3/4	800	\$0.95	\$760.00
Material	Pvc fittings	1	\$250.00	\$250.00

Total

\$22,930.00

Price does not include any replacement of irrigation valves, irrigation controller, or wiring.

This quote is valid for the next 30 days, after which values may be subject to change.

Signature: 

Date:

3/15/23

**City of Lake Elsinore**

Canyon Hills Sports Park
34360 Canyon Hills Rd
Lake Elsinore, California 92532

Estimate #10345

From Excel Landscape South
(800) 734-9650
1185 Magnolia Ave. E400
Corona CA, 92879

Bill To Downtown Main st
130 South Main St.
Lake Elsinore, California 92530

Sent On 04/07/2023

Job Title Palm tree irrigation repair due to
construction damage

Job Number 7721

Location Canyon Hills Sports Park palm trees

PRODUCT / SERVICE	DESCRIPTION	QTY.	UNIT PRICE	TOTAL
Material	Rain Bird bubbler .25 GPM	24	\$45.00	\$1,080.00
Material	Schedule 40 3/4 in PVC pipe	80	\$0.95	\$76.00
Material	Misc pvc fittings	1	\$150.00	\$150.00
Labor	Standard Labor	12	\$45.00	\$540.00
Irrigation Labor	Irrigation Labor	12	\$75.00	\$900.00

Total **\$2,746.00**

This quote is valid for the next 30 days, after which values may be subject to change.

Signature: _____ **Date:** _____



710 Rimpau Ave. Suite 108 • Corona, CA 92879-5724

(951) 735-9650 Fax (951) 735-0469 • Lic # 694553

April 1, 2022

City of Lake Elsinore
130 S Main St.
Lake Elsinore, CA 92530

Dear Rick,

This letter is to express our interest in renewing our existing Landscape Maintenance contract with the City for an additional year. We will honor our current maintenance contract amount, with the exception of the unit cost pricing for extra work. Due to unforeseen cost increases to material and labor, we are requesting an adjustment to the extra work pricing. Please see the attached worksheet for the proposed price adjustments. I look forward to hearing from you.

Sincerely,

Jason Alfaro

Jason Alfaro,
Project Manager

EXHIBIT "B"
CITY OF LAKE ELSINORE
LANDSCAPE MAINTENANCE EXTRA WORK
PRICE SHEET

I. Turf Maintenance (All Turf Areas)

1. Mowing (Including Bagging of Clippings)
2. Edging
3. String Trimming
4. Aerification (Core/3")
5. Aerification (Deep Tine/6")
6. Weed Removal (Manual)
7. Pest Control (Manual)
8. Fertilization (Placement Only)
9. Materials (Fertilizer, Soil Amends)
10. Over seeding of Sports turf (Soccer Field, Football Field)
11. Over seeding of Sports turf (Baseball Field)
12. Over seeding of General use turf areas
13. Artificial Turf areas

Unit Cost

\$ 4 5 . 0 0	sq. ft.	Per man HR.
\$ 4 5 . 0 0	linear ft.	Per man HR.
\$ 4 5 . 0 0	linear ft.	Per man HR.
\$ Quote	sq. ft.	
\$ N/A	sq. ft.	
\$ Quote	per man hr.	
\$ 7 5 . 0 0	per man hr.	(Labor only)
\$ Quote	sq. ft.	
\$ Cost + 15%		
\$ Quote	sq. ft. (min. 40,000 sq. ft.)	
\$ Quote	sq. ft. (min. 5,000 sq. ft.)	
\$ Quote	sq. ft. (min. 1,000 sq. ft.)	
\$ Quote	sq. ft. (min. 1,000 sq. ft.)	

II. General Landscape Maintenance (Planters and Slope Areas)

1. Edging (Ground Cover)
2. Trimming (Shrubs, Ground Cover)
3. Pruning/Shrubs, Vines, Roses
4. Pruning/Trees (To 18')
5. Weed Removal (Manual)
6. Pest Control (Manual)
7. Fertilization (Placement Only)
8. Vegetation Removal
9. Materials (Fertilizer, Soil Amends)

\$ 4 5 . 0 0	linear ft.	Per man HR.
\$ 4 5 . 0 0	sq. ft.	Per man HR.
\$ 4 5 . 0 0	sq. ft.	Per man HR.
\$ Quote	each	
\$ 4 5 . 0 0	per man hr.	
\$ 7 5 . 0 0	per man hr.	
\$ Quote	sq. ft.	Per man HR.
\$ Quote	sq. ft.	
\$ Cost + 15%		

III. Plant Material (Installed, All Areas)

1. Annual Color (4" Container)
2. Ground Cover
3. One (1) Gallon
4. Five (5) Gallon
5. Fifteen (15) Gallon
6. 24" Box Tree
7. Seeded Turf
8. Sodded Turf
9. Hydroseed
10. Soil Preparation (Existing Area)
11. Soil Preparation (New Area)
12. Wood Mulch

\$ 3 0 . 0 0	each
\$ 3 0 . 0 0	flat
\$ 1 2 . 0 0	each
\$ 2 8 . 0 0	each
\$ 1 5 0 . 0 0	each
\$ 2 7 5 . 0 0	each
\$ Quote	sq. ft.
\$ Quote	sq. ft.
\$ Quote	sq. ft.
\$ Quote	sq. ft.
\$ Quote	sq. ft.
\$ 5 0 . 0 0	cu. yd.

IV. Irrigation System Maintenance

1. Inspection
2. Repair (Main Line, Lateral Line, Sprinklers)
3. Parts

\$ 7 5 . 0 0 per hr.
\$ 7 5 . 0 0 per hr.
\$ Cost + 15%

V. *General Pest Control*

1. Written Recommendation by PCA
2. Qualified Applicator (QAC)
3. Trained Applicator
4. Material

\$ Quote each
\$ 1 2 5 . 0 0 per hr.
\$ 7 5 . 0 0 per hr.
\$ Quote