

EXHIBIT A
CONTRACTOR'S PROPOSAL
[ATTACHED]

EXHIBIT A SCOPE OF WORK

Based upon the RV Resort and Boat Launch Rehabilitation project the City of Lake Elsinore is currently undertaking, my unique and focused abilities and expertise will help deliver a successful attraction for the site through a planned "Vintage Trailer Camp" or "Airstream Village" and related campground amenities. In the near term, Area 63 can provide evaluations, transportation, repairs, and foremost consultation on Specialty RV/Vintage RV/Airstream Trailer topics.

For the future, we can offer specialty repairs services on vintage items, which typically cannot be expected or performed from a traditional RV repair technician. At the same time, we are happy to consult with your local technicians on issues where they might not be familiar.

- Our standard hourly labor rate is \$ 125.00
- Consultation is \$150.00 per hour, drive/travel time billed at half rate
- Daily rate is \$1,500.00 for up to 10 hours and includes local travel time
- Out of area travel (over 75 miles from Lake Elsinore) is billed 1:1 for expenses, and at half rate for travel time (with a daily maximum of 8 hours)
- Pick up delivery of trailers are billed at \$ 1 .50 per mile, roundtrip.



CREATIVE RECONSTRUCTION OF METAL TRAVEL TRAILERS



Area 63 Productions (Area 63) was founded in 2002, first as a hobby and to repair Airstream trailers with and for my friends, then it became a runaway in 2008 (full-time in 2009) when the vintage trailer boom and small space craze really hit America. At that time, Area 63 already had extensive experience in all Aspects of Airstream trailers, vintage trailers and general recreational vehicle (RV) systems.

Area 63 was also one of the first to install big, power solar on Airstream products. Area 63 has completed many complete restorations, and still have several long-term modernizations underway. My clients come from all walks-of-life, hobbyists, traveling artists, weekend warriors, and the well-to-do that can easily afford \$100,000+ restoration.

In addition to full rehabilitation and restoration services, Area 63 provides consulting to evaluate and informally assess the condition, determine upgrades needed, or appraise the value of vintage trailers. On many occasions, insurance companies and prospective buyers have used our services for pre-purchase decisions, for road safety, and for habitation safety and cleanliness. We have consulted on commercial projects and have done start-up tours for outdoor events companies that needed instruction on how to drive with a trailer and handle a promotional tour with an Airstream. Area63 has also consulted on individual restorations by hobbyists and conducted annual restoration seminars in Albuquerque for the past nine years, which is a 3-day hands-on training events that teach owners skills to repair and restore their own trailers.

Based upon the La Laguna RV Resort and Boat Launch Rehabilitation project the City of Lake Elsinore is currently undertaking, my unique and focused abilities and expertise will help deliver a successful attraction for the site through a planned "Vintage Trailer Camp" or "Airstream Village". In the near term, Area 63 can provide expert evaluations, transportation, repairs, and foremost consultation on Specialty RV/Vintage RV/ Airstream Trailer topics.

For the future, we can offer specialty repairs services on vintage items, which typically cannot be expected or performed from a traditional RV repair technician. At the same time, we are happy to consult with your local technicians on issues where they might not be familiar.

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- Consultation is \$150.00 per hour, drive/travel time billed at half rate
- Daily rate is \$1,500.00 for up to 10 hours and includes local travel time
- Out of area travel (over 75 miles from Lake Elsinore) is billed 1 1/2 for expenses, and at half rate for travel time (with a daily maximum of 8 hours)
- Pick up/delivery of trailers are billed at \$ 1.50 per mile. roundtrip.

