



REPORT TO CITY COUNCIL

To: Honorable Mayor and Members of the City Council

From: Jason Simpson, City Manager

Prepared by: Jason Simpson, City Manager

Date: January 10, 2023

Subject: **Authorize the Purchase of a Beverage System from Norland International, Inc. (DBA Abe Equipment) for the Diamond Club Kitchen & Beverage Services Area ADA Accessibility Remodel Project (CIP Project #Z20003)**

Recommendation

1. Authorize the City Manager to purchase a complete beverage system from Norland International, Inc. (DBA: ABE Equipment) in the amount of \$232,616.00 for the Diamond Club Kitchen & Beverage Services Area ADA Accessibility Remodel Project (CIP Project #Z20003); and
2. Waive the formal bidding process per Municipal Code Section 3.08.070(G) for the purchase from Norland International, Inc. (DBA: ABE Equipment) since it is a non-replicable, custom system package satisfying all of the County and State Health Department requirements.

Background

The recent Diamond Stadium Projects have included amenities to attract visitors, entertainment, and sporting events from local and regional areas. Recently, staff and storm management have identified a greater food and beverage service demand in the Diamond Club restaurant.

Discussion

As the City continues to build and rehabilitate top notch facilities for the enjoyment of the entire community it is important to design and build into these facilities highly desirable long-lasting amenities. It is a challenge to satisfy County and State Health Department requirements surrounding food and beverage services. The ABE Equipment is a unique system with great utility and added variety to the stadium beverage services and to the overall success of the Diamond Stadium entertainment venue. The objective is an increased focus on the fans experience at Diamond Stadium and a one-of-a-kind augmentation to a popular restaurant and stadium venue.

This purchase is a one-stop solution source for turnkey beverage production. The customization of this system will provide the needed assurances that the entire system will fit into the remodeled

Beverage System Purchase

Diamond Club Kitchen area and operate at the expected levels. This investment will bring long lasting value to the beverage services at the Stadium. The entire remodeling project will address changing markets that require innovative concepts, products and services. With the completion of the remodeled kitchen the stadium will be poised to satisfy the many loyal customers and again separate from the everyday food and beverage service competition.

Engineers have developed this unique system to fit into the limited space of the existing kitchen. Staff's research has determined this product is a leader and choice of the major venues for its customization, size, and installation easy for providing a wide range of beverage products.

Waiver of Competitive Bidding Procedures

Pursuant to Section 3.08.070(G) of the Municipal Code, the City Council has the discretion to waive the competitive bidding requirement that would otherwise be utilized for this purchase. The system benefits outlined above and the fact that this is a highly customized designed system with complete component integrity to fit in the limited available space is unique. To switch to another vendor would require a complete redesign significant time investment that far exceeds the investment already made. Staff recommends that the City Council waive the competitive bidding pursuant to Municipal Code Section 3.08.070(G) and allow the Executive Director to purchase directly from ABE Equipment as outlined in this agenda report.

Fiscal Impact

Diamond Club Kitchen & Beverage Services Area ADA Accessibility Remodel Project is included in the Fiscal Year 21/22 – 26/27 Capital Improvement Plan (CIP) budget.

Attachments

Attachment 1 - ABE Equipment Proposal