

#### REPORT TO CITY COUNCIL

**To:** Honorable Mayor and Members of the City Council

From: Jason Simpson, City Manager

Prepared by: Rick De Santiago, Public Works Manager

**Date:** October 24, 2023

**Subject:** Acquisition of City Fleet Vehicles

### Recommendation

1. Approve and authorize the City Manager to execute a Purchase Order with Aaron Chevrolet in an amount not to exceed \$214,399.57 for the purchase of three (3) City Fleet Vehicles in such final form as approved by the City Attorney: and authorize the City Manager to execute change orders not exceeding a 10% contingency of \$21,439.00 for uncertainties and adjustments; and

2. Approve and authorize the City Manager to execute a Purchase Order with Diamond Chevrolet in an amount not to exceed \$153,105.18 for the purchase of three (3) City Fleet Vehicles in such final form as approved by the City Attorney: and authorize the City Manager to execute change orders not exceeding a 10% contingency of \$15,310.00 for uncertainties and adjustments.

#### Background

The City of Lake Elsinore has historically purchased and owned all fleet vehicles and equipment. The City maintains a fleet of vehicles and equipment for use by various City departments, which include light, medium, and heavy-duty vehicles. The City owns 67 light and medium-duty vehicles; on average, these vehicles are ten years old.

The City also reviews its vehicle replacement needs typically twice yearly, once during budget preparation and again as the mid-year budget approaches. During the mid-year budget review, staff also consider whether there are opportunities to re-task vehicles to utilize their best value.

### **Discussion**

Staff is requesting authorization and the City Council's approval of the purchase of the following vehicles:

On approval of the FY23-24 budget, staff researched the purchase of these vehicles from local dealerships and government vehicle purchase contracts. Staff contacted three local dealerships for quotes and received the following:

Aaron Chevrolet - 2024 2500 Silverado Reg Cab 4x4

Company Name	Quantity	Price Per Vehicle	Total Price
Aaron Chevrolet	1	\$65,477.66	\$65,477.66
Lake Elsinore Chrysler Dodge Ram	1	\$84,915.40	\$84,915.40
Diamond Chevrolet	1	Unable to provide pricing	Unable to provide pricing

Aaron Chevrolet - 2023 Chevrolet Silverado 3500 4x4

Company Name	Quantity	Price Per Vehicle	Total Price	
Aaron Chevrolet	1	\$74,526.75	\$74,526.75	
Lake Elsinore Chrysler Dodge Ram	1	\$82,008.96	\$82,008.96	
Diamond	1	Unable to	Unable to	
Chevrolet		provide pricing	provide pricing	

Aaron Chevrolet - 2024 3500 Silverado Reg Cab 4x4

Company Name	Quantity	Price Per Vehicle	Total Price
Aaron Chevrolet	1	\$74,395.16	\$74,395.16
Lake Elsinore Chrysler Dodge Ram	1	\$86,112.74	\$86,112.74
Diamond	1	Unable to	Unable to
Chevrolet		provide pricing	provide pricing

Diamond Chevrolet - 2023 Chevrolet Silverado 1500 Custom 4x4 Crew Cab

Company Name	Quantity	Price Per Vehicle	Total Price
Diamond Chevrolet	3	\$51,035.06	\$153,105.18
Aaron Chevrolet	3	\$55,745.63	\$167,236.89
Lake Elsinore Chrysler Dodge Ram	3	\$59,384.16	\$178,152.48

# **Fiscal Impact**

Funds are available in the Internal Service Fund for FY 2023-2024

# City Fleet Vehicles Purchase

# **Attachments**

Attachment 1 – One (1) 2024 2500 Silverado Reg Cab 4x4 Quote
Attachment 2 – One (1) 2023 Chevrolet Silverado 3500 4x4 Quote
Attachment 3 – One (1) 2024 3500 Silverado Reg Cab 4x4 Quote
Attachment 4 – Three (3) 2023 Chevrolet Silverado 1500 4x4 Crew Cab Quote