

22) **Purchase of Four (4) Utility Carts**

Approve and authorize the City Manager to execute a purchase order with John Deere for two (2) John Deere Gator TE Electric 2023 and, two (2) John Deere Gator TX Gas 2023 Utility Carts in the amount of \$60,113.53 (including tax).



REPORT TO CITY COUNCIL

To: Honorable Mayor or Members of the City Council

From: Jason Simpson, City Manager

Prepared by: Rick DeSantiago, Public Works Manager

Date: December 13, 2022

Subject: Purchase of Four (4) Utility Carts

Recommendation

Approve and authorize the City Manager to execute a purchase order with John Deere for two (2) John Deere Gator TE Electric 2023 and, two (2) John Deere Gator TX Gas 2023 Utility Carts in the amount of \$60,113.53 (including tax).

Background

Currently, the City owns 13 utility carts. The utility carts would replace two carts at Rosetta Canyon Park and two carts to be replaced at Launch Pointe. The current utility carts at Rosetta Canyon Park will be used for field/park maintenance. The current utility carts at Rosetta Canyon Park have multiple engine and suspension issues. The utility carts at Launch Pointe will be used for resort ground maintenance. Currently, owned utility carts are not designed to keep up with the heavy workload and are having multiple issues with the drive train and brake drums. The new electric utility carts are designed to handle heavy workloads.

Discussion

John Deere has been competitively bid and priced on Sourcewell, Sourcewell Contract Number 031121-DAC, with an expiration date of 4/30/2025. Sourcewell, was created by state law as a service cooperative to provide programs and services to members in education and government. Sourcewell was established with the statutory purpose to assist members in meeting specific needs which are more efficiently delivered cooperatively than by an entity individually. Sourcewell is authorized to establish competitively awarded cooperative purchasing contracts on behalf of itself and its member agencies. Sourcewell follows the competitive contracting law process to solicit, evaluate, and award cooperative purchasing contracts for goods and services. Sourcewell cooperative purchasing contracts are made available through the joint exercise of powers law to

John Deere Utility Carts

member agencies. Member agencies include all eligible government, education, and non-profit agencies nationwide and in Canada.

Fiscal Impact

Funds are available in the Fiscal Year 2022-23 Internal Service Fund Annual Operating Budget.

Attachments

Attachment 1 - Quote

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580
UEID: FNSWEDARMK53

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:

RDO Agriculture Equipment Co
20 Iowa Avenue
Riverside, CA 92507
951-682-5353
SLMiller@rdoequipment.com

Quote Summary

Prepared For:

CITY OF LAKE ELSINORE
130 S MAIN ST
LAKE ELSINORE, CA 92530
Business: 951-674-3124

Delivering Dealer:

RDO Agriculture Equipment Co
Stefanie Miller
20 Iowa Avenue
Riverside, CA 92507
Phone: 951-682-5353
slmiller@rdoequipment.com

Sourcewell ID# 84739

* Current ETA, from date RDO Equipment Co. confirms receipt of agency PO or LOI. ETA can be subject to change without notice

- TE 4x2 Electric - 10 - 12months
- TX 4x2 Gas - No current ETA available

Quote ID: 27575298

Created On: 06 October 2022

Last Modified On: 11 October 2022

Expiration Date: 05 November 2022

Equipment Summary

Selling Price Qty Extended

JOHN DEERE GATOR™ TE (Model Year 2023)	\$ 15,959.04 X	2 =	\$ 31,918.08
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Contract: Sourcewell Grounds Maintenance 031121-DAC (PG NB CG 70)

Price Effective Date: October 5, 2022

JOHN DEERE GATOR™ TX California (Model Year 2023)	\$ 11,611.32 X	2 =	\$ 23,222.64
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Contract: Sourcewell Grounds Maintenance 031121-DAC (PG NB CG 70)

Price Effective Date: October 5, 2022

Equipment Total	\$ 55,140.72
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* Includes Fees and Non-contract items

Quote Summary

Equipment Total	\$ 55,140.72
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Trade In

SubTotal	\$ 55,140.72
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Sales Tax - (8.75%)	\$ 4,824.81
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CA Tire Fee	\$ 28.00
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Sourcewell Delivery Fee	\$ 120.00
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Est. Service	\$ 0.00
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Agreement Tax

Salesperson : X _____

Accepted By : X _____



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Riverside, CA 92507
951-682-5353
SLMiller@rdoequipment.com

Total	\$ 60,113.53
Down Payment	(0.00)
Rental Applied	(0.00)
Balance Due	\$ 60,113.53

Salesperson : X _____

Accepted By : X _____

Selling Equipment

Quote Id: 27575298

Customer Name: CITY OF LAKE ELSINORE

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20 Iowa Avenue
Riverside, CA 92507
951-682-5353
act-riv@rdoequipment.com

JOHN DEERE GATOR™ TE (Model Year 2023)

Hours:

Stock Number:

Contract: Sourcewell Grounds Maintenance 031121-DAC
(PG NB CG 70)

Selling Price *
\$ 15,959.04

Price Effective Date: October 5, 2022

* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
559NM	GATOR™ TE (Model Year 2023)	2	\$ 14,649.00	17.00	\$ 2,490.33	\$ 12,158.67	\$ 24,317.34
Standard Options - Per Unit							
001A	US/Canada	2	\$ 0.00	17.00	\$ 0.00	\$ 0.00	\$ 0.00
0501	PR - Base	2	\$ 0.00	17.00	\$ 0.00	\$ 0.00	\$ 0.00
1015	Turf Tires	2	\$ 0.00	17.00	\$ 0.00	\$ 0.00	\$ 0.00
2016	Non Adjustable Seat	2	\$ 0.00	17.00	\$ 0.00	\$ 0.00	\$ 0.00
3001	Deluxe Cargo Box with Paint and Reflectors	2	\$ 0.00	17.00	\$ 0.00	\$ 0.00	\$ 0.00
3100	Cargo Box Manual Lift	2	\$ 0.00	17.00	\$ 0.00	\$ 0.00	\$ 0.00
3301	48-V Headlights	2	\$ 0.00	17.00	\$ 0.00	\$ 0.00	\$ 0.00
4099	Less Front Protection Package	2	\$ 0.00	17.00	\$ 0.00	\$ 0.00	\$ 0.00
4199	Less Rear Protection Package	2	\$ 0.00	17.00	\$ 0.00	\$ 0.00	\$ 0.00
6018	Less Rear Receiver Hitch	2	\$ 0.00	17.00	\$ 0.00	\$ 0.00	\$ 0.00
Standard Options Total			\$ 0.00		\$ 0.00	\$ 0.00	\$ 0.00
Dealer Attachments/Non-Contract/Open Market							
BM23734	Cargo Box Power Lift	2	\$ 1,035.74	17.00	\$ 176.08	\$ 859.66	\$ 1,719.32
BM23718	Converter - 48 V to 12 V	2	\$ 1,073.95	17.00	\$ 182.57	\$ 891.38	\$ 1,782.76
BM23193	Horn kit	2	\$ 142.67	17.00	\$ 24.25	\$ 118.42	\$ 236.84
BM23203	Occupant Protective Structure with Canopy	2	\$ 2,432.73	17.00	\$ 413.56	\$ 2,019.17	\$ 4,038.34
BM23839	Rear Receiver Hitch, 38 mm (1.25 in.)	2	\$ 128.15	17.00	\$ 21.79	\$ 106.36	\$ 212.72
Dealer Attachments Total			\$ 4,813.24		\$ 818.25	\$ 3,994.99	\$ 7,989.98

Selling Equipment

Quote Id: 27575298

Customer Name: CITY OF LAKE ELSINORE

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act-riv@rdoequipment.com

Value Added Services	\$ 0.00	\$ 0.00	\$ 0.00
Total			
Additional Discounts			
Multi-unit Discount	2	\$ 194.62	\$ -194.62 \$ -389.24
Additional Discount Total		\$ 194.62	\$ -194.62 \$ -389.24
Total Selling Price	\$ 19,462.24	\$ 3,503.20	\$ 15,959.04 \$ 31,918.08

JOHN DEERE GATOR™ TX California (Model Year 2023)

Equipment Notes:
Hours:
Stock Number:
Selling Price *
Contract: Sourcewell Grounds Maintenance 031121-DAC
(PG NB CG 70)

\$ 11,611.32
Price Effective Date: October 5, 2022

* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
56A5M	GATOR™ TX California (Model Year 2023)	2	\$ 10,549.00	17.00	\$ 1,793.33	\$ 8,755.67	\$ 17,511.34
Standard Options - Per Unit							
001G	California	2	\$ 0.00	17.00	\$ 0.00	\$ 0.00	\$ 0.00
0505	Build to Order	2	\$ 0.00	17.00	\$ 0.00	\$ 0.00	\$ 0.00
1015	Turf Tires	2	\$ 0.00	17.00	\$ 0.00	\$ 0.00	\$ 0.00
2016	Non Adjustable Seat	2	\$ 0.00	17.00	\$ 0.00	\$ 0.00	\$ 0.00
3001	Deluxe Cargo Box with Paint and Reflectors	2	\$ 0.00	17.00	\$ 0.00	\$ 0.00	\$ 0.00
3100	Cargo Box Manual Lift	2	\$ 0.00	17.00	\$ 0.00	\$ 0.00	\$ 0.00
4099	Less Front Protection Package	2	\$ 0.00	17.00	\$ 0.00	\$ 0.00	\$ 0.00
4199	Less Rear Protection Package	2	\$ 0.00	17.00	\$ 0.00	\$ 0.00	\$ 0.00
Standard Options Total			\$ 0.00		\$ 0.00	\$ 0.00	\$ 0.00
Dealer Attachments/Non-Contract/Open Market							
BM23734	Cargo Box Power Lift	2	\$ 1,035.74	17.00	\$ 176.08	\$ 859.66	\$ 1,719.32
BM23193	Horn kit	2	\$ 142.67	17.00	\$ 24.25	\$ 118.42	\$ 236.84

Selling Equipment

Quote Id: 27575298

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FED ID: 36-2382580
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**ALL PURCHASE ORDERS MUST BE SENT
TO DELIVERING DEALER:**

RDO Agriculture Equipment Co
20 Iowa Avenue
Riverside, CA 92507
951-682-5353
act-riv@rdoequipment.com

BM23203	Occupant Protective Structure with Canopy	2	\$ 2,432.73	17.00	\$ 413.56	\$ 2,019.17	\$ 4,038.34
Dealer Attachments Total			\$ 3,611.14		\$ 613.89	\$ 2,997.25	\$ 5,994.50
Value Added Services Total			\$ 0.00			\$ 0.00	\$ 0.00
Additional Discounts							
	Multi-unit Discount	2			\$ 141.60	\$ -141.60	\$ -283.20
Additional Discount Total					\$ 141.60	\$ -141.60	\$ -283.20
Total Selling Price			\$ 14,160.14		\$ 2,548.82	\$ 11,611.32	\$ 23,222.64

Sourcewell – Grounds Maintenance Equipment, Attachments and Accessories

Contract Number: 031121-DAC

Contract Period: April 30, 2021 – April 30, 2025

Eligibility: The contract allows for service to Sourcewell Member agencies in all states.

The following eligibility requirements must be met:

- Entity must be a Sourcewell Member. John Deere dealers must verify membership before quoting. Please include the Sourcewell member number on the dealer quote or on the Sourcewell Member's purchase order.
- Eligible Sourcewell Members are state, city, county, municipal or local tax-supported governmental agencies, turnpikes, airports, housing authorities, electric cooperatives, water cooperatives, K-12 public school systems, public and private higher education facilities such as colleges and universities, public and volunteer fire departments, public or non-profit museums, libraries and zoos.
- Eligible Sourcewell Member non-profit agencies are eligible to purchase John Deere equipment on the Sourcewell contract.
- Charter Schools, Montessori Schools and K-12 private schools are required to pay in full (EFT, credit card or check) prior to receiving purchased equipment.

Members of the Illinois Public Higher Education Cooperative (IPHEC) are also eligible to use this Sourcewell Contract. IPHEC is comprised of universities and community colleges located in Illinois. Before quoting, please review the [list of IPHEC Members](#) to verify eligibility.

To become a Sourcewell Member, call 877-585-9706 for more details or visit the [Sourcewell website](#) to complete an application.

To obtain a membership list for eligible entities belonging to Sourcewell, please visit the [Sourcewell Member Locator](#) and select Membership List Spreadsheet.

Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first.

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.



Contract Details

Delivery Obligations	None.
Fees	<p>Delivery Charge Optional delivery charge of \$8.00 per loaded mile is allowed for the delivering dealer. Use Google Maps to calculate the mileage.</p> <p>State Fees</p> <ul style="list-style-type: none">California Tire Fee All Motorized Equipment \$1.75 per New Tire <p>Please review the California Tire Fee publication issued by the California Department of Tax and Fee Administration for more details. California Tire Fee must be included on the Quote or Purchase Order. Sales to American Indians occurring on Indian reservations are exempt from the fee.</p> <ul style="list-style-type: none">Louisiana Waste Tire Fee All Tractors \$10.00 per New Tire Utility Vehicles (Including ProGators) \$2.25 per New TireMississippi ATV Trauma Fee Utility Vehicles (Including ProGators) \$50.00 per Vehicle <p>Fees must be clearly labeled on the quote or purchase order.</p>
Financing	<p>John Deere Municipal Lease by John Deere Financial Allowed: If the agency rules and guidelines allow. This 12-60-month financial product require payments and enables ownership of the equipment.</p> <p>Government Operating Lease by John Deere Financial Allowed: If the agency rules and guidelines allow. This 24-60-month product requires payments and the equipment is returned to the dealer location at the end of the term.</p> <p>Retail Note Financing by John Deere Financial or Third Party Allowed: If the agency rules and guidelines allow.</p>
Machine Hours	Not Allowed: Due to factory delivery, pre-delivery, inspection, machine setup and installation of attachments, machines may have minimal hours. Machines designated as demos are not allowed.
Manuals	An operator's manual is included with the delivery of the equipment at no charge.
Miscellaneous	<p>Shipping charges Alaska (AK) and Hawaii (HI): Shipping charges apply.</p>



For deliveries to AK or HI, factory freight to the delivering dealer will be paid by the Sourcewell member. Factory freight is known at the time of quoting and will be included on the quote to the Sourcewell member.

Continental US: For all other deliveries within the continental US (excludes AK & HI), the Sourcewell member will NOT be charged factory freight to the delivering dealer.

Multiple Unit Discount

For sales of three or more like self-propelled equipment sold to one customer on the same purchase order qualifies for an additional discount. Implements and attachments sold with and for self-propelled ride-on machines are also eligible for multi-unit discounts, but do not count towards the total number of ride-on units, which determines the multi-unit discount percentage. See discount structure below:

Quantity	Additional Discount
3-4	1%
5-6	2%
7-8	3%
9 units or more	4%

Frontier Equipment is excluded from the Multiple Unit Discount program.

"Like self-propelled products" means 3 or more utility vehicles, 3 or more Ztraks, etc. The purchase of 1 utility vehicle and 2 Ztraks would not qualify for MUD because they are not "like" products.

Open Market by John Deere (listed in the price book)

Allowed: Open-Market items are **implements, attachments, accessories, parts and bundles** that are not currently on contract, but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.

Items must be clearly labeled on the purchase order as Open Market.

Open Market by Dealer (not listed in the price book)

Allowed: Open-Market items **not available from John Deere but offered by the delivering Dealer** to complete the purchase of John Deere equipment awarded on contract.

Items must be clearly labeled on the purchase order as Open Market.

Payment and Remittance

Credit card payments allowed.

Remit to Address:
Deere & Company
Ag & Turf CBD & Government Sales
21748 Network Place
Chicago, IL 60673-1217

Substitutions

Not applicable. This is a current price contract.



Trade-In

Allowed: Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer determine the trade-in value.

Price Structure

Price Page Tabs	Product Descriptions	Discounts off MSRP	Price Page Dates
Turf Equipment			
L21	Residential Zero-Turn-Radius Mowers & Equipment (excludes Z700s)	4%	Current Price
L21	Residential Zero-Turn-Radius Mowers & Equipment (Z700s only)	9%	Current Price
L25	Lawn Tractors (\$100s – \$240 only) & Equipment	4%	Current Price
L25	Lawn Tractors (X300s only) & Equipment	18%	Current Price
L30	Garden Tractors & Equipment	18%	Current Price
L35	Equipment for Lawn & Garden Tractors	18%	Current Price
C10	Commercial Walk-Behind Mowers & Equipment	23%	Current Price
C13	Commercial Zero-Turn-Radius Mowers & Equipment	23%	Current Price
C15	Commercial Front Mowers & Equipment	23%	Current Price
C18	Commercial Wide Area Mowers & Equipment	23%	Current Price
C20	Compact Utility Tractors & Equipment	18%	Current Price
C21	Equipment for Commercial Mowing Products	23%	Current Price
C25	Equipment for Compact Utility Tractors	18%	Current Price
C40	Mid-Size Crossover Utility Vehicles & Equipment	14%	Current Price
C41	Full-Size Crossover Utility Vehicles & Equipment	14%	Current Price
C42	Traditional Utility Vehicles & Equipment	17%	Current Price
C47	HPX Utility Vehicles & Equipment	14%	Current Price
C48	Equipment for Utility Vehicles	14%	Current Price
Golf Equipment			
G10	Reel Mowers & Equipment	24%	Current Price
G15	Special Application Mowers & Equipment	24%	Current Price
G20	Special Application Vehicles & Equipment	24%	Current Price
G25	Aeration & Equipment	24%	Current Price
G30	Debris Maintenance & Equipment	24%	Current Price
G35	Golf Fleet Management	13%	Current Price
Frontier Equipment			
Frontier	Cotton	18%	Current Price
Frontier	Cutting & Mowing	18%	Current Price
Frontier	Hay & Forage	18%	Current Price
Frontier	Landscaping	18%	Current Price
Frontier	Livestock	18%	Current Price
Frontier	Material Handling	18%	Current Price
Frontier	Planting & Seeding	18%	Current Price



JOHN DEERE

Frontier	Snow Equipment	18%	Current Price
Frontier	Sprayers	18%	Current Price
Frontier	Tillage	18%	Current Price

Contract Updates

August 31, 2022 – Optional Delivery Fee increased from \$4.00 to \$8.00 per loaded mile.

June 1, 2021 – New contract announced.

GATOR™ WORK SERIES

HPX & TRADITIONAL UTILITY VEHICLES



JOHN DEERE



RUN WITH US



Generous Cargo Box is built with tough, composite materials. Its 16.4 cu. ft. (.56 cu. m.) can handle 1,000 lb. (450 kg) easy.



Pick-up style tailgate folds out to 90 degrees, and down a full 150 degrees. Protect your investment with a factory-installed spray-on bedliner. Optional brake/tail light kit helps you stand out on the worksite. Tie-down points let you secure cargo.

THESE MODELS FEATURE DELUXE CARGO BOX

	MID-SIZE				FULL-SIZE			
	TS	TE	TX	TX (CA)	TH Gas	TH Diesel	HPX615E (Gas)	HPX815E (Diesel)
HP	13.5 hp* (10.1 kW) (401cc)	48 volt system	15.5 hp* (11.6 kW) (675cc)	13.5 hp* (10.1 kW) (401cc)	15.5 hp* (11.6 kW) (675cc)	18.5 hp* (14 kW) (854cc)	20 hp* (15.7 kW) (617cc)	18.2 hp* (13.7 kW) (854cc)
Drive	4x2	4x2	4x2	4x2	6x4	6x4	4x4	4x4
Payload**/ Cargo Capacity	900 lb. (408 kg) / 500 lb. (227 kg)	900 lb. (408 kg) / 500 lb. (227 kg)	1,000 lb. (454 kg) / 600 lb. (273 kg)	1,000 lb. (454 kg) / 600 lb. (273 kg)	1,400 lb. (635 kg) / 1,000 lb. (454 kg)	1,600 lb. (726 kg) / 1,200 lb. (544 kg)	1,400 lb. (635 kg) / 1,000 lb. (454 kg)	1,400 lb. (635 kg) / 1,000 lb. (454 kg)

*The engine horsepower and torque information are provided by the engine manufacturer to be used for comparison purposes only. Actual operating horsepower and torque will be less. Refer to the engine manufacturer's website for additional information. **Includes 200-lb. operator and 200-lb. passenger and maximum load capacity.

TS TE TX (CA) TH Gas TH Diesel HPX615E (Gas) HPX815E (Diesel)
 HP 13.5 hp* (10.1 kW) (401cc) 48-volt system 15.5 hp* (11.6 kW) (675cc) 13.5 hp* (10.1 kW) (401cc) 15.5 hp* (11.6 kW) (675cc) 18.5 hp* (14 kW) (854cc) 20 hp* (15.7 kW) (617cc) 18.2 hp* (13.7 kW) (854cc)
 Drive 4x2 4x2 4x2 4x2 6x4 6x4 4x4 4x4
 Payload**/Cargo Capacity 900 lb. (408 kg) / 500 lb. (227 kg) 900 lb. (408 kg) / 500 lb. (227 kg) 1,000 lb. (454 kg) / 600 lb. (273 kg) 1,000 lb. (454 kg) / 600 lb. (273 kg) 1,400 lb. (635 kg) / 1,000 lb. (454 kg) 1,600 lb. (726 kg) / 1,200 lb. (544 kg) 1,400 lb. (635 kg) / 1,000 lb. (454 kg) 1,400 lb. (635 kg) / 1,000 lb. (454 kg)

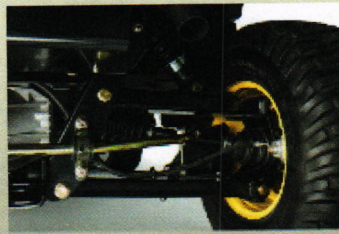


Hard work is in their DNA

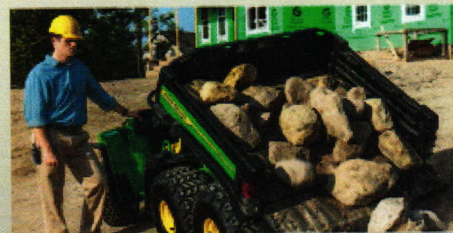
Our Gator™ Work Series loves work as much as you do. Because they're equipped with our Deluxe Cargo Box that shines under heavy stress and extreme conditions. These are the time-tested models that crave a full load, stop with dead-eye precision and deliver an intense bang for your hard-earned buck. Gas, diesel or electric, pick the Gator™ UV that's right for you. And let's get to work.



12-volt DC outlets The same kind you'll find on most Gator™ UV's are similar to the ones in boats and trucks. Keep your phone charging at all times.



Every brake system is precisely matched to the vehicle load capacity. Stop with confidence.



A standard gas assist shock underneath the bed makes lifting and dumping effortless. An optional power lift kit raises and lowers bed from a switch right on the dash.

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