

17) **Acquisition of City Fleet Vehicles**

1. Approve and authorize the City Manager to execute a Purchase Order with Aaron Chevrolet in an amount not to exceed \$214,399.57 for the purchase of three (3) City Fleet Vehicles in such final form as approved by the City Attorney; and authorize the City Manager to execute change orders not exceeding a 10% contingency of \$21,439.00 for uncertainties and adjustments; and
2. Approve and authorize the City Manager to execute a Purchase Order with Diamond Chevrolet in an amount not to exceed \$153,105.18 for the purchase of three (3) City Fleet Vehicles in such final form as approved by the City Attorney; and authorize the City Manager to execute change orders not exceeding a 10% contingency of \$15,310.00 for uncertainties and adjustments.



REPORT TO CITY COUNCIL

To: Honorable Mayor and Members of the City Council

From: Jason Simpson, City Manager

Prepared by: Rick De Santiago, Public Works Manager

Date: October 24, 2023

Subject: Acquisition of City Fleet Vehicles

Recommendation

1. Approve and authorize the City Manager to execute a Purchase Order with Aaron Chevrolet in an amount not to exceed \$214,399.57 for the purchase of three (3) City Fleet Vehicles in such final form as approved by the City Attorney; and authorize the City Manager to execute change orders not exceeding a 10% contingency of \$21,439.00 for uncertainties and adjustments; and
2. Approve and authorize the City Manager to execute a Purchase Order with Diamond Chevrolet in an amount not to exceed \$153,105.18 for the purchase of three (3) City Fleet Vehicles in such final form as approved by the City Attorney; and authorize the City Manager to execute change orders not exceeding a 10% contingency of \$15,310.00 for uncertainties and adjustments.

Background

The City of Lake Elsinore has historically purchased and owned all fleet vehicles and equipment. The City maintains a fleet of vehicles and equipment for use by various City departments, which include light, medium, and heavy-duty vehicles. The City owns 67 light and medium-duty vehicles; on average, these vehicles are ten years old.

The City also reviews its vehicle replacement needs typically twice yearly, once during budget preparation and again as the mid-year budget approaches. During the mid-year budget review, staff also consider whether there are opportunities to re-task vehicles to utilize their best value.

Discussion

Staff is requesting authorization and the City Council's approval of the purchase of the following vehicles:

On approval of the FY23-24 budget, staff researched the purchase of these vehicles from local dealerships and government vehicle purchase contracts. Staff contacted three local dealerships for quotes and received the following:

City Fleet Vehicles Purchase

Aaron Chevrolet - 2024 2500 Silverado Reg Cab 4x4

Company Name	Quantity	Price Per Vehicle	Total Price
Aaron Chevrolet	1	\$65,477.66	\$65,477.66
Lake Elsinore Chrysler Dodge Ram	1	\$84,915.40	\$84,915.40
Diamond Chevrolet	1	Unable to provide pricing	Unable to provide pricing

Aaron Chevrolet - 2023 Chevrolet Silverado 3500 4x4

Company Name	Quantity	Price Per Vehicle	Total Price
Aaron Chevrolet	1	\$74,526.75	\$74,526.75
Lake Elsinore Chrysler Dodge Ram	1	\$82,008.96	\$82,008.96
Diamond Chevrolet	1	Unable to provide pricing	Unable to provide pricing

Aaron Chevrolet - 2024 3500 Silverado Reg Cab 4x4

Company Name	Quantity	Price Per Vehicle	Total Price
Aaron Chevrolet	1	\$74,395.16	\$74,395.16
Lake Elsinore Chrysler Dodge Ram	1	\$86,112.74	\$86,112.74
Diamond Chevrolet	1	Unable to provide pricing	Unable to provide pricing

Diamond Chevrolet - 2023 Chevrolet Silverado 1500 Custom 4x4 Crew Cab

Company Name	Quantity	Price Per Vehicle	Total Price
Diamond Chevrolet	3	\$51,035.06	\$153,105.18
Aaron Chevrolet	3	\$55,745.63	\$167,236.89
Lake Elsinore Chrysler Dodge Ram	3	\$59,384.16	\$178,152.48

Fiscal Impact

Funds are available in the Internal Service Fund for FY 2023-2024

City Fleet Vehicles Purchase

Attachments

Attachment 1 – One (1) 2024 2500 Silverado Reg Cab 4x4 Quote

Attachment 2 – One (1) 2023 Chevrolet Silverado 3500 4x4 Quote

Attachment 3 – One (1) 2024 3500 Silverado Reg Cab 4x4 Quote

Attachment 4 – Three (3) 2023 Chevrolet Silverado 1500 4x4 Crew Cab Quote



QUOTE 2024 2500 SILVERADO REG CAB 4X4

PREPARED FOR:



AUGUST 7TH 2023
PREPARED BY: ANDREW PAYNE
MOBILE: 951-691-6948
APAYNE@AARONCHEVY.COM
VEHICLE: 2024 SILVERADO REG CAB
UPFIT W/ SERVICE BODY, LADDER RACK,
BACKUP CAMERA, TOW PACKAGE
COLOR: WHITE

<u>DESCRIPTION</u>		<u>AMOUNT</u>
MSRP		\$48,095.00
SERVICE BODY		\$11,999.00
TAXES(8.75%)		\$5,265.66
REGISTRATION(EXEMPT), TITLE, DOC FEE		\$118.00

OUT THE DOOR PRICE \$65,477.66

REBATES/INCENTIVES ARE SUBJECT TO CHANGE WITHOUT NOTICE
VEHICLES ARE ELIGIBLE FOR ALL INCENTIVES AT TIME OF CONTRACT PREPARATION
THIS QUOTE IS ON APPROVED CREDIT.
THANK YOU FOR THIS BUSINESS OPPORTUNITY



BUSINESS
ELITE

QUOTE RUGBY DUMP

AARON CHEVROLET
31201 AUTO CENTER DRIVE
LAKE ELSINORE, CA 92530

PREPARED FOR:



JULY 21ST 2023

PREPARED BY: ANDREW PAYNE

MOBILE: 951-691-6948

APAYNE@AARONCHEVY.COM

VEHICLE: 2023 CHEVROLET SILVERADO 3500 4X4 GAS

REG CAB UPFIT WITH 11FT RUGBY DUMP

VIN: 1GC4YME75RF174535

COLOR: WHITE

<u>DESCRIPTION</u>	<u>AMOUNT</u>
SELLING PRICE	\$68,415.00
TAX(8.75%)	\$5,993.75
REGISTRATION(EXEMPT),TITLE, DOC FEE	\$118.00

OUT THE DOOR PRICE

\$ 74,526.75

REBATES/INCENTIVES ARE SUBJECT TO CHANGE WITHOUT NOTICE

VEHICLES ARE ELIGIBLE FOR ALL INCENTIVES AT TIME OF CONTRACT PREPARATION

THIS QUOTE IS ON APPROVED CREDIT.

ALL VEHICLES SUBJECT TO PRIOR SALE

THANK YOU FOR THIS BUSINESS OPPORTUNITY



QUOTE

2024 3500 SILVERADO

REG CAB 4X4

PREPARED FOR:



AUGUST 7TH 2023
 PREPARED BY: ANDREW PAYNE
 MOBILE: 951-691-6948
 APAYNE@AARONCHEVY.COM
 VEHICLE: 2024 SILVERADO REG CAB
 UPFIT W/ LANDSCAPE DUMP
 BACKUP CAMERA, TOW PACKAGE
 COLOR: WHITE

DESCRIPTION	MSRP	AMOUNT
		\$49,295.00
	SERVICE BODY	\$18,999.00
	TAXES(8.75%)	\$5,983.16
REGISTRATION(EXEMPT), TITLE, DOC FEE		\$118.00

OUT THE DOOR PRICE \$74,395.16

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 THIS QUOTE IS ON APPROVED CREDIT.
 THANK YOU FOR THIS BUSINESS OPPORTUNITY



DIAMOND

DriveADiamond.com

Date: 7/25/2023
 Salesperson: Donald Yarnall
 Manager: Aman Tahir
 Customer ID #: 12625

FOR INTERNAL USE ONLY

BUSINESS NAME CONTACT CITY OF LAKE ELSINORE Home Phone : _____
130 SOUTH MAIN ST
 Address : LAKE ELSINORE, CA 92530 Work Phone : _____
RIVERSIDE
 E-Mail : LCEJA@LAKE-ELSINORE.ORG Cell Phone : (951) 805-9927

VEHICLE

Stock # : B311177 New / Used : New VIN : 3GCPDBEK5PG311177 Mileage: 8
 Vehicle : 2023 Chevrolet Silverado 1500 Color : SUMMIT WHITE
 Type : Custom 4x4 Crew Cab 5.75 ft. box 14 CK10543
 Body Size : _____ Style : _____ Weight : 4937 Unit Class : _____

Market Value Selling Price	_____	49,970.00
Discount	_____	1,000.00
Rebate	_____	2,750.00
Adjusted Price	_____	46,220.00
Doc Fee	_____	85.00
Tax	_____	4,292.31
Non Tax Fees	_____	437.75
Cash Deposit	_____	.00
Balance	_____	51,035.06

Phon
 Aman
 Rosie
 Freddy.
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 513