

22) **Purchase Order for the Purchase of Buoys**

Approve and authorize the City Manager to execute a purchase order with Walsh Marine Buoys for the purchase of 199 Buoys in an amount not to exceed \$93,591.33 (including tax) in such final form as approved by the City Attorney and authorize the City Manager to execute change orders not to exceed a 10% contingency of \$9,359.00 for unanticipated costs.



## REPORT TO CITY COUNCIL

**To:** Honorable Mayor and Members of the City Council

**From:** Jason Simpson, City Manager

**Prepared by:** Rick De Santiago, Public Works Manager

**Date:** May 14, 2024

**Subject:** Purchase Order for the Purchase of Buoys

### **Recommendation**

Approve and authorize the City Manager to execute a purchase order with Walsh Marine Buoys for the purchase of 199 Buoys in an amount not to exceed \$93,591.33 (including tax) in such final form as approved by the City Attorney and authorize the City Manager to execute change orders not to exceed a 10% contingency of \$9,359.00 for unanticipated costs.

### **Background**

Lake Elsinore has experienced a substantial increase in water levels following recent rainstorms. The record-breaking inflow of rainwater has caused the lake to expand beyond its boundaries. As a result, the current buoy coverage is inadequate to mark the extended area, posing safety concerns for boaters and watercraft operators.

### **Discussion**

The purchase of 199 buoys for Lake Elsinore is necessary to ensure coverage around the lake, as well as missing buoys, and to meet the needs around the nanobubble equipment. By accurately positioning buoys and replacing missing ones, boaters will have improved navigational aids to prevent boaters from entering hazardous and restricted areas. Including buoys around the nanobubble equipment will provide clear boundaries, enhance safety in that area, and ensure a safer experience for boaters on the lake.

Staff received two (2) quotes from reputable companies for the pricing of buoys. Staff encountered a challenge in obtaining a third quote for this product. The amounts of each proposal are listed below:

## Purchase of Buoys

| <b>Name of Company</b> | <b>Amount</b> |
|------------------------|---------------|
| Walsh Marine Buoys     | \$93,591.33   |
| Rolyan Buoys           | \$105,783.70  |

### **Fiscal Impact**

Funds are available in the Fiscal Year 23-24 Annual Operating Budget.

### **Attachments**

Attachment 1- Quote



Quote

**Walsh Marine Products, Inc.**  
333 Beichl Avenue  
Beaver Dam, WI 53916 USA

Phone: 800-558-5515  
Fax: 920-319-8003

Quote Number: 0020569

Order Date: 4/26/2024

Customer Number: 50-CITY076

**Sold To:**

CITY OF LAKE ELSINORE  
521 N LANGSTAFF STREET  
Lake Elsinore, CA 92530

**Ship To:**

CITY OF LAKE ELSINORE  
521 N LANGSTAFF STREET  
Lake Elsinore, CA 92530

**Salesperson:**

House Account

**Quote Expiration Date:**

5/17/2024

| Customer P.O.  |      | Ship VIA |           | F.O.B.         |        | Terms                          |  |
|--|------|----------|-----------|----------------|--------|--------------------------------|--|
|  |      | LTL      |           | BEAVER DAM, WI |        | ACH 50% With Order, 50% At Shp |  |
| Item Code  | Unit | Ordered  | Shipped   | Back Order     | Price  | Amount                         |  |
| 50.W345R15   | EACH | 6.000    | 0.000     | 0.000          | 373.00 | 2,238.00                       |  |
| Solar LED Light -Red 1-2 Nau                         |      |          | Whse: 000 |                |        |                                |  |
| 50.W345G15   | EACH | 6.000    | 0.000     | 0.000          | 373.00 | 2,238.00                       |  |
| Solar LED Light - Green 1-2 N                        |      |          | Whse: 000 |                |        |                                |  |
| 50.LIGHTMOUNT  | EACH | 12.000   | 0.000     | 0.000          | 30.00  | 360.00                         |  |
| Light Mounts   |      |          | Whse: 000 |                |        |                                |  |
| 50.20703010  | EACH | 25.000   | 0.000     | 0.000          | 129.00 | 3,225.00                       |  |
| 1300 Orange 1/2" PVC Pipe                            |      |          | Whse: 000 |                |        |                                |  |
| 50.10404050105                                       | EACH | 10.000   | 0.000     | 0.000          | 249.00 | 2,490.00                       |  |
| 961 WH Buoy C-Line Black<br>BLACK AND WHITE STRIPES  |      |          | Whse: 000 |                |        |                                |  |
| 50.407040  | EACH | 15.000   | 0.000     | 0.000          | 589.00 | 8,835.00                       |  |
| 1428 Bottom Eye - Orange<br>HIGH SPEED (circle) ZONE |      |          | Whse: 000 |                |        |                                |  |
| 50.408540NUNT  | EACH | 10.000   | 0.000     | 0.000          | 564.00 | 5,640.00                       |  |
| 1428 RED NUN BE w/ Tape<br>RED NUN WITH TAPE         |      |          | Whse: 000 |                |        |                                |  |

Continued



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|---|----------|----------------|--------------------------------|------------|--------|-----------|
|   | LTL      | BEAVER DAM, WI | ACH 50% With Order, 50% At Shp |            |        |           |
| Item Code   | Unit     | Ordered        | Shipped                        | Back Order | Price  | Amount    |
| 50.40404020310  | EACH     | 10.000         | 0.000                          | 0.000      | 589.00 | 5,890.00  |
| 1428 Botm Eye WH Closed Area<br>CLOSED (closed diamond) AREA  |          |                | Whse: 000                      |            |        |           |
| 50.40405820350  | EACH     | 10.000         | 0.000                          | 0.000      | 619.00 | 6,190.00  |
| 1428 DBLSIDE w/BE WH Swim Area<br>SWIM (closed area) AREA     |          |                | Whse: 000                      |            |        |           |
| 50.40405820325  | EACH     | 15.000         | 0.000                          | 0.000      | 619.00 | 9,285.00  |
| 1428 DBLSIDE w/BE WH Keep Out<br>KEEP (closed diamond) OUT    |          |                | Whse: 000                      |            |        |           |
| 50.40404030350  | EACH     | 15.000         | 0.000                          | 0.000      | 589.00 | 8,835.00  |
| 1428 Bot Eye WH Hazard Shallo<br>SHALLOW (open diamond) WATER |          |                | Whse: 000                      |            |        |           |
| 50.40404010355  | EACH     | 60.000         | 0.000                          | 0.000      | 589.00 | 35,340.00 |
| 1428 Botm Eye WH Slow No Wake<br>SLOW NO (circle) WAKE        |          |                | Whse: 000                      |            |        |           |
| 50.405040NUN  | EACH     | 5.000          | 0.000                          | 0.000      | 564.00 | 2,820.00  |
| 1428 Green NUN Chan Mark BE<br>NUN /with Tape                 |          |                | Whse: 000                      |            |        |           |

Freight \*Estimate quoted, actual at time of invoice

|                     |                  |
|---------------------|------------------|
| Net Order:          | 93,386.00        |
| Less Discount:      | 19,175.00        |
| Freight:            | 11,850.00        |
| Sales Tax:          | 0.00             |
| <b>Order Total:</b> | <b>86,061.00</b> |